



Financial Statements

for

GILDA'S CLUB KENTUCKIANA, INC.

Years Ended December 31, 2023 and 2022
with Independent Auditor's Report

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Independent Auditor's Report

Board of Directors
Gilda's Club Kentuckiana, Inc.
Louisville, Kentucky

Opinion

We have audited the financial statements of Gilda's Club Kentuckiana, Inc. (the Organization), which comprise the statements of financial position as of December 31, 2023 and 2022, the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Dean Dotson Allen Ford, PLLC

Louisville, Kentucky
April 22, 2024

GILDA'S CLUB KENTUCKIANA, INC.

Statements of Financial Position

December 31, 2023 and 2022

	<u>2023</u>	<u>2022</u>
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,073,943	\$ 2,336,197
Pledges receivable, current portion, net	369,042	592,905
Grants receivable	12,000	32,500
Prepaid expenses and other current assets	<u>38,767</u>	<u>13,366</u>
Total current assets	1,493,752	2,974,968
Endowment investments	6,309,799	3,995,835
Property and equipment, net	9,726,066	9,811,067
Right-of-use asset - operating lease	123,174	140,611
Cash designated for building maintenance	87,343	64,260
Pledges receivable, less current portion, net	<u>17,724</u>	<u>43,415</u>
Total assets	<u>\$ 17,757,858</u>	<u>\$ 17,030,156</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable	\$ 91,033	\$ 21,465
Accrued liabilities	58,700	62,000
Operating lease liability, current	<u>17,009</u>	<u>15,942</u>
Total current liabilities	166,742	99,407
Operating lease liability, noncurrent	<u>109,156</u>	<u>126,165</u>
Total liabilities	275,898	225,572
Net assets:		
Without donor restrictions:		
Undesignated	766,211	2,357,904
Invested in property and equipment	9,726,066	9,811,067
Board designated for endowment	6,309,799	3,591,424
Board designated for building fund	<u>87,343</u>	<u>64,260</u>
Total net assets without donor restrictions	16,889,419	15,824,655
With donor restrictions	<u>592,541</u>	<u>979,929</u>
Total net assets	<u>17,481,960</u>	<u>16,804,584</u>
Total liabilities and net assets	<u>\$ 17,757,858</u>	<u>\$ 17,030,156</u>

See accompanying notes.

GILDA'S CLUB KENTUCKIANA, INC.

Statements of Activities

Years ended December 31, 2023 and 2022

	2023			2022		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Support:						
Contributions	\$ 1,316,441	\$ 55,166	\$ 1,371,607	\$ 1,289,724	\$ 21,983	\$ 1,311,707
Grant income	335,793	164,432	500,225	399,145	162,963	562,108
Employee retention credit income	-	-	-	30,936	-	30,936
Special events	1,035,465	-	1,035,465	853,027	-	853,027
In-kind contributions	99,145	-	99,145	66,192	-	66,192
Rental income	17,899	-	17,899	17,834	-	17,834
Net assets released from restrictions	<u>606,986</u>	<u>(606,986)</u>	<u>-</u>	<u>164,808</u>	<u>(164,808)</u>	<u>-</u>
Total support	3,411,729	(387,388)	3,024,341	2,821,666	20,138	2,841,804
Expenses:						
Program services	2,377,613	-	2,377,613	2,184,660	-	2,184,660
General and administrative	343,214	-	343,214	322,296	-	322,296
Fundraising	271,677	-	271,677	258,869	-	258,869
Cost of direct benefits to donors	<u>214,689</u>	<u>-</u>	<u>214,689</u>	<u>192,643</u>	<u>-</u>	<u>192,643</u>
Total expenses	3,207,193	-	3,207,193	2,958,468	-	2,958,468
Other income (expense):						
Net investment return (loss)	845,973	-	845,973	(654,639)	-	(654,639)
Interest income	14,255	-	14,255	2,835	-	2,835
Gain from insurance and settlement proceeds	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,594</u>	<u>-</u>	<u>2,594</u>
Total other income (expense)	<u>860,228</u>	<u>-</u>	<u>860,228</u>	<u>(649,210)</u>	<u>-</u>	<u>(649,210)</u>
Change in net assets	1,064,764	(387,388)	677,376	(786,012)	20,138	(765,874)
Net assets, beginning of year	<u>15,824,655</u>	<u>979,929</u>	<u>16,804,584</u>	<u>16,610,667</u>	<u>959,791</u>	<u>17,570,458</u>
Net assets, end of year	<u>\$ 16,889,419</u>	<u>\$ 592,541</u>	<u>\$ 17,481,960</u>	<u>\$ 15,824,655</u>	<u>\$ 979,929</u>	<u>\$ 16,804,584</u>

See accompanying notes.

GILDA'S CLUB KENTUCKIANA, INC.

Statement of Functional Expenses

Year ended December 31, 2023

	<u>Program Services</u>	<u>General and Administrative</u>	<u>Fundraising</u>	<u>Cost of Direct Benefits to Donors</u>	<u>Total Expenses</u>
Salaries and related expenses:					
Salaries and wages	\$ 1,027,339	\$ 207,500	\$ 138,425	\$ -	\$ 1,373,264
Health insurance	94,807	19,149	12,774	-	126,730
Payroll taxes	74,332	15,014	10,016	-	99,362
Employee benefits	26,901	5,433	3,625	-	35,959
Payroll service fees	<u>8,570</u>	<u>1,731</u>	<u>1,155</u>	<u>-</u>	<u>11,456</u>
 Total salaries and related expenses	 1,231,949	 248,827	 165,995	 -	 1,646,771
Depreciation	293,617	29,362	44,043	-	367,022
Fundraising events	-	-	-	214,689	214,689
Program activities	127,398	-	-	-	127,398
Contract services	119,919	-	-	-	119,919
Professional fees	79,244	7,924	11,886	-	99,054
Computer and software	65,314	6,531	9,797	-	81,642
Advertising	70,108	-	-	-	70,108
Donated materials and supplies	99,145	-	-	-	99,145
Repairs and maintenance	51,649	5,165	7,747	-	64,561
Office expense	39,741	3,974	5,961	-	49,676
Printing and copying	31,710	3,171	4,756	-	39,637
Utilities	29,818	2,982	4,473	-	37,273
Fees paid to the Cancer Support Community	29,231	-	-	-	29,231
Insurance	21,354	4,313	2,877	-	28,544
Travel	19,506	1,951	2,926	-	24,383
Bad debt expense	-	20,903	-	-	20,903
Staff development	14,645	2,958	1,973	-	19,576
Telephone and internet	12,840	1,284	1,926	-	16,050
Postage	6,052	432	2,161	-	8,645
Miscellaneous	<u>34,373</u>	<u>3,437</u>	<u>5,156</u>	<u>-</u>	<u>42,966</u>
 Total expenses	 <u>\$ 2,377,613</u>	 <u>\$ 343,214</u>	 <u>\$ 271,677</u>	 <u>\$ 214,689</u>	 <u>\$ 3,207,193</u>

See accompanying notes.

GILDA'S CLUB KENTUCKIANA, INC.

Statement of Functional Expenses

Year ended December 31, 2022

	<u>Program Services</u>	<u>General and Administrative</u>	<u>Fundraising</u>	<u>Cost of Direct Benefits to Donors</u>	<u>Total Expenses</u>
Salaries and related expenses:					
Salaries and wages	\$ 926,293	\$ 187,091	\$ 124,810	\$ -	\$ 1,238,194
Health insurance	92,336	18,650	12,441	-	123,427
Payroll taxes	67,547	13,643	9,101	-	90,291
Employee benefits	25,092	5,068	3,381	-	33,541
Payroll service fees	<u>6,947</u>	<u>1,403</u>	<u>936</u>	<u>-</u>	<u>9,286</u>
 Total salaries and related expenses	 1,118,215	 225,855	 150,669	 -	 1,494,739
Depreciation	298,468	29,847	44,770	-	373,085
Fundraising events	-	-	-	192,643	192,643
Program activities	128,455	-	-	-	128,455
Contract services	90,024	-	-	-	90,024
Professional fees	64,963	6,496	9,744	-	81,203
Computer and software	62,558	6,256	9,384	-	78,198
Advertising	33,650	-	-	-	33,650
Donated materials and supplies	66,192	-	-	-	66,192
Repairs and maintenance	52,319	5,232	7,848	-	65,399
Office expense	29,012	2,901	4,352	-	36,265
Printing and copying	23,593	2,359	3,539	-	29,491
Utilities	30,625	3,062	4,594	-	38,281
Fees paid to the Cancer Support Community	26,722	-	-	-	26,722
Insurance	18,890	3,815	2,545	-	25,250
Travel	20,478	2,048	3,072	-	25,598
Bad debt expense	-	16,406	-	-	16,406
Staff development	60,244	12,168	8,117	-	80,529
Telephone and internet	8,369	837	1,255	-	10,461
Postage	5,838	417	2,085	-	8,340
Miscellaneous	<u>46,045</u>	<u>4,597</u>	<u>6,895</u>	<u>-</u>	<u>57,537</u>
 Total expenses	 <u>\$ 2,184,660</u>	 <u>\$ 322,296</u>	 <u>\$ 258,869</u>	 <u>\$ 192,643</u>	 <u>\$ 2,958,468</u>

See accompanying notes.

GILDA'S CLUB KENTUCKIANA, INC.

Statements of Cash Flows

Years ended December 31, 2023 and 2022

	<u>2023</u>	<u>2022</u>
Cash flows from operating activities:		
Change in net assets	\$ 677,376	\$ (765,874)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	367,022	373,085
Bad debt expense	20,903	16,406
(Gain) loss on endowment investments	(760,383)	654,639
Change in discount of pledges receivable	393	2,122
Change in discount of grants receivable	-	18,575
Lease expense	17,437	16,437
Increase (decrease) in cash due to changes in:		
Pledges receivable	228,258	250,039
Grants receivable	20,500	942,350
Employee retention credit receivable	-	260,026
Prepaid expenses and other assets	(25,401)	60,334
Accounts payable	69,568	(43,471)
Accrued liabilities	(3,300)	43,691
Operating lease liability	(15,942)	(14,941)
Net cash provided by operating activities	<u>596,431</u>	1,813,418
Cash flows from investing activities:		
Purchase of property and equipment	(282,021)	(51,172)
Purchase of endowment investments	(7,494,307)	(1,092,747)
Sale of endowment investments	<u>5,940,726</u>	<u>567,062</u>
Net cash used in investing activities	<u>(1,835,602)</u>	<u>(576,857)</u>
Net (decrease) increase	(1,239,171)	1,236,561
Cash and cash equivalents, beginning of year	<u>2,400,457</u>	<u>1,163,896</u>
Cash and cash equivalents, end of year	<u>\$ 1,161,286</u>	<u>\$ 2,400,457</u>
Reconciliation to statements of financial position:		
Cash and cash equivalents	\$ 1,073,943	\$ 2,336,197
Cash designated for building maintenance	<u>87,343</u>	<u>64,260</u>
Cash and cash equivalents, end of year	<u>\$ 1,161,286</u>	<u>\$ 2,400,457</u>

See accompanying notes.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements

1. Description of the Organization

Gilda's Club Kentuckiana, Inc. (the Organization) is a non-profit public benefit organization serving the states of Kentucky and Indiana. The Organization's mission is to provide a place where children and adults with cancer and their families and friends join with others to build social and emotional support as a supplement to medical care. Free of charge, the Organization offers support and networking groups, lectures, workshops and social events in a nonresidential home-like setting. Funding is solicited from individuals, corporations and foundations.

The Organization is an affiliate of the Cancer Support Community, which strives to create welcoming communities of free support for everyone living with cancer. Cancer Support Community provides the Organization with marketing materials in exchange for an administrative fee.

2. Summary of Significant Accounting Policies

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) which require management to make estimates and assumptions that affect the reported amounts and disclosures in the financial statements. Actual results could differ from those estimates. The following is a summary of the significant accounting policies consistently followed by the Organization in the preparation of its financial statements:

Basis of Presentation

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions include net assets that are not subject to donor-imposed stipulations. Net assets may be designated for specific purposes by action of the Board of Directors (the Board).

Undesignated: These net assets represent the portion of expendable funds available in operation of the Organization.

Invested in Property and Equipment: These net assets represent cumulative resources expended for property and equipment, less accumulated depreciation recorded and net of related debt.

Board Designated - Endowment: These net assets represent funds without donor restrictions designated by the Board to be used as endowments. This designation can only be released or revised in the future, to the extent not externally restricted, as a result of Board approval.

Board Designated - Building Fund: These net assets represent funds without donor restrictions designated by the Board to be used for building repairs and maintenance.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Basis of Presentation, continued

Net Assets With Donor Restrictions include net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor restrictions are perpetual in nature, whereby the donor has stipulated that the corpus funds be invested in perpetuity and only the income be made available for program operations in accordance with donor restrictions.

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, donor restricted net assets are reclassified to net assets without restrictions and reported in the statements of activities as net assets released from restrictions. The Organization treats certain individual donor restricted contributions whose restrictions are met in the same reporting period as net assets without donor restrictions.

Cash and Cash Equivalents

For the purpose of the statements of cash flows, the Organization considers all highly liquid investments with a maturity, at time of purchase, of three months or less to be cash equivalents.

The Organization has a concentration of credit risk in that it periodically maintains cash deposits in financial institutions in excess of federally insured limits. Management considers it very unlikely that any loss will result from the cash balance in excess of federal insurance limits.

Pledges and Grants Receivable

Unconditional promises to give and grants receivable are reported on the statements of financial position as pledges or grants receivable and the statements of activities as increases in the appropriate net asset category, based on donor or grantor imposed restrictions, if any. Pledges and grants due after one year are recorded after discounting to the present value of the future cash flows.

The Organization provides an allowance for uncollectible pledges and grants based upon the anticipated collectability of each specific pledge or grant. In evaluating the collectability of receivables, the Organization considers a number of factors, including historical loss rates, the age of the receivables, changes in collection patterns, and general economic conditions. Actual collections in subsequent periods may require changes in the estimated provisions. Changes in the estimates are charged or credited to the changes in net assets in the period of change. Amounts are considered past due based upon the due dates on the respective pledge card or grant agreement, and are written off when deemed uncollectible. The Organization does not charge interest on pledges or grants receivable.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Investments

The Organization's investments consist principally of money market funds, marketable securities, and mutual funds. These investments are subject to the risks common to financial markets, including interest rate risks, credit risks, and overall market risks. The Organization's investments are subject to potential loss arising from adverse changes in quoted market prices. The Organization's management will continue to monitor its investment holdings as it has done in the past, but has no immediate plans to change its investment portfolio. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 7 for discussion of fair value measurements. Donated investments are recorded as contributions at the quoted fair value of the investment at the time of donation.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. All gains and losses, including unrealized gains and losses, are reported in the statements of activities.

Property and Equipment

Property and equipment is recorded at cost. Contributed property and equipment is recorded at estimated fair value at date of contribution. Such contributions are recorded as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets as follows:

Building and improvements	5 - 39 years
Furniture	5 - 7 years
Office equipment	3 - 5 years

Leases

Lease assets represent the Organization's right to use an underlying asset for the lease term and lease liabilities represent the Organization's obligation to make lease payments arising from the lease, measured on a discounted basis. The Organization determines if an arrangement is, or contains, a lease at inception of the agreement, which is the date on which the terms of the contract are agreed to, and the agreement creates enforceable rights and obligations. A contract is or contains a lease when (i) explicitly or implicitly identified assets have been deployed in the contract and (ii) the Organization obtains substantially all of the economic benefits from the use of that underlying asset and directs how and for what purpose the asset is used during the term of the contract. The Organization also considers whether its service arrangements include the right to control the use of an asset.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Leases, continued

The Organization has made an accounting policy election not to recognize right-of-use (ROU) assets and lease liabilities for leases with a term of twelve months or less. Lease expense for such leases is recognized on a straight-line basis over the lease term. For all other leases, they are classified as either finance or operating leases.

Operating leases are included in right-of-use asset, and operating lease liabilities (current and non-current) in the statement of financial position. Operating lease expense is recognized on a straight-line basis over the lease term.

Operating lease ROU assets and liabilities are recognized at the lease commencement date based on the present value of future lease payments over the lease term. The ROU assets also include any initial direct costs incurred and lease payments made at or before the commencement date of the lease, and are reduced by any lease incentives.

As most of the Organization's leases do not provide an implicit rate, the Organization uses an incremental borrowing rate of 8.25% at December 31, 2023, based on the estimated rate of interest for collateralized borrowing over a similar term of the lease payments at the commencement date.

Lease terms may include options to extend or terminate the lease. Where management concludes that it is reasonably certain that a renewal or termination option will be exercised, that renewal period or termination option is used to determine the lease term and the related payments that are reflected in the ROU asset and lease liability.

Some of the Organization's leases include variable lease payments. Variable lease payments are only included in measuring ROU assets and lease liabilities if they depend on an index or a rate, or are in substance fixed payments. Variable payments that are not included in measuring the ROU assets are expensed when incurred. Subsequent changes of an index and other periodic market-rate adjustments to base rent are recorded in variable lease expense in the period incurred. Residual value guarantees or payments for terminating the lease are included in the lease payments only when it is probable they will be incurred.

Lease agreements with lease and non-lease components are generally accounted for separately based upon the standalone price of the separate lease and non-lease components at the commencement date of the lease. The Organization has made an accounting policy election to account for lease and non-lease components in its contracts as a single lease component for the Organization's real estate leases. The non-lease components generally relate to the separate payments made to the lessor based on the lessor's property and casualty insurance costs and the property taxes assessed on the property, as well as a portion of the common area maintenance costs associated with the property. The non-lease components are variable in nature and are recorded in variable lease expense in the period incurred.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Revenue and Revenue Recognition

The Organization recognizes the amount of revenue to which it expects to be entitled based on the grant, contract or the transfer of promised goods or services. The Organization has the following four primary sources of revenue.

Contribution Revenue

The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met.

Grant Revenue

Grants are considered to be non-exchange transactions in which the grantor requires the performance of specified activities related to the Organization's mission. State and local grants are recognized in the same period as the grant criteria are met, which is typically when the related expenses to the specific grant are incurred.

Special Event Revenue

The Organization records special events revenue equal to the fair value of direct benefits to donors, and contribution income for the excess received when the event takes place. The Organization recognizes revenue from ticket sales at the time of admission.

Donated Services and In - Kind Contributions

Volunteers contribute significant amounts of time to the program services, however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by GAAP. The Organization receives in-kind contributions in the form of contributed goods and services. The value of in-kind contributions are based on management's estimate of the fair value of the contribution at the time of donation (see Note 13).

Functional Allocation of Expenses

The costs of providing the various programs and other activities of the Organization are summarized on a functional basis in the accompanying statements of activities and functional expenses. Directly identifiable expenses are charged to the applicable program or supporting services. Certain expenses are not directly identifiable with any other specific function, but provide for the overall support and direction of the Organization, and require allocation between functions on a reasonable basis that is consistently applied.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Functional Allocation of Expenses, continued

The expenses that are allocated include the following:

<u>Expense</u>	<u>Method of Allocation</u>
Salaries and related expenses	Time and effort
Depreciation	Square footage
Office expense	Time and effort
Repairs and maintenance	Square footage
Professional fees	Time and effort
Utilities	Square footage
Telephone and internet	Square footage
Printing and copying	Time and effort
Travel	Time and effort
Insurance	Time and effort
Staff development	Time and effort
Computer and software	Time and effort
Postage	Time and effort
Miscellaneous	Time and effort

Advertising Costs

Advertising costs are charged to operations when incurred. Advertising expenses were \$70,108 and \$33,650 for the years ended December 31, 2023 and 2022, respectively.

Income Taxes

The Organization is a not-for-profit entity exempt from income taxes under Section 501(c)(3) of the IRC. Although the Organization is exempt from income taxes, any income generated from activities unrelated to its exempt purpose is subject to tax under IRC Section 511. There was \$17,899 and \$17,834 of rental income for the years ended December 31, 2023 and 2022, respectively, that is consider unrelated business income.

Adoption of New Accounting Standard

Effective January 1, 2023, the Organization adopted Accounting Standards Update (ASU) 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments* and associated amendments. This standard creates a new credit impairment standard for financial assets measured at amortized cost and available-for-sale debt securities. The ASU requires financial assets measured at amortized cost (including loans, trade receivables and held-to-maturity debt securities) to be presented at the net amount expected to be collected, through an allowance for credit losses that are expected to occur over the remaining life of the asset, rather than incurred losses. The measurement of credit losses for newly recognized financial assets (other than certain purchased assets) and subsequent changes in the allowance for credit losses are recorded in the statement of activities as the amounts expected to be collected change.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Adoption of New Accounting Standard, continued

The adoption of the new standard did not have an impact on the Organization's financial statements and did not result in a cumulative-effect adjustment to the opening balance of net assets.

Subsequent Events

Management has evaluated subsequent events for accounting and disclosure requirements through April 22, 2024, the date that the financial statements were available to be issued.

3. Liquidity and Availability

As of December 31, 2023, the Organization had the following financial assets available at year end to meet its general expenditures over the next twelve months:

Total assets	\$ 17,757,858
Less: Property and equipment, net	(9,726,066)
Less: Prepaid expenses	(38,767)
Less: Right-of-use asset - operating lease	<u>(123,174)</u>
Financial assets at December 31	7,869,851
Less: Restricted by donor	(592,541)
Less: Board designated assets	(6,397,142)
Less: Long-term pledges receivable	<u>(17,724)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 862,444</u>

The Organization has a goal to maintain financial assets, and specifically cash on hand to meet 90 days of normal operating expenses. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In the event the need arises to utilize the Board designated funds for liquidity purposes, the Organization can utilize them upon Board approval.

4. Pledges Receivable

Pledges receivable due after one year are recorded after discounting to the present value of future cash flows. The discounts on those amounts are computed using the Organization's borrowing rate of 8.25% and 6.50% as of December 31, 2023 and 2022, respectively.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

4. Pledges Receivable, continued

Unconditional promises to give are expected to be realized in the following periods:

	<u>2023</u>	<u>2022</u>
Amounts due within:		
One year or less	\$ 388,995	\$ 617,880
One to five years	<u>20,300</u>	<u>46,384</u>
	409,295	664,264
Less discount for pledges to be collected in more than one year	<u>2,576</u>	2,969
Less allowance for uncollectible pledges	<u>19,953</u>	<u>24,975</u>
Pledges receivable, net	<u>\$ 386,766</u>	<u>\$ 636,320</u>

5. Grants Receivable

During 2020, the Organization received a \$1,000,000 grant from Kosair Charities as a contribution to the capital campaign that ended in 2019. This grant was scheduled to be paid over 4 years, but it was paid in full in 2022. Grants receivable due after one year, if applicable, are recorded after discounting to the present value of future cash flows. The discounts on those amounts are computed using the Organization's borrowing rate of 1.90% as of December 31, 2022. All grant receivables are due within one year as of December 31, 2023 and 2022.

6. Property and Equipment

Property and equipment are summarized as follows at December 31:

	<u>2023</u>	<u>2022</u>
Land	\$ 320,000	\$ 320,000
Land improvements	69,603	-
Building and improvements	10,145,406	10,119,673
Furniture	942,059	914,993
Office equipment	297,324	137,705
Vehicles	<u>50,844</u>	<u>50,844</u>
	11,825,236	11,543,215
Less accumulated depreciation	<u>2,099,170</u>	<u>1,732,148</u>
	<u>\$ 9,726,066</u>	<u>\$ 9,811,067</u>

Depreciation expense during the years ended December 31, 2023 and 2022 was \$367,022 and \$373,085, respectively.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

7. Investments and Fair Value Measurements

The Organization classifies its investments based on a hierarchy consisting of: Level 1 (valued using quoted prices from active markets for identical assets), Level 2 (not traded on an active market but for which observable market inputs are readily available), and Level 3 (valued based on significant unobservable inputs). The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for investments measured at fair value on a recurring basis:

Money market funds: Valued at cost, plus accrued interest, which approximates fair value.

Marketable securities: Valued at unadjusted quoted prices for identical assets in active markets.

Mutual funds: Valued at the daily closing price as reported by the fund. Mutual funds held by the Organization are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value and to transact at that price. The mutual funds held by the Organization are deemed to be actively traded.

There have been no changes in the valuation methodologies used at December 31, 2023 and 2022.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

To assess the appropriate classification of investments within the fair value hierarchy, the availability of market data is monitored. Changes in economic conditions or valuation techniques may require the transfer of investments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period. Management evaluates the significance of transfers between levels based upon the nature of the investment and size of the transfer. For the years ended December 31, 2023 and 2022, there were no transfers in or out of Level 3.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

7. Investments and Fair Value Measurements, continued

The following table sets forth by level, within the fair value hierarchy, the Organization's investments at fair value as of December 31:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>2023</u>				
Money market funds	\$ 290,102	\$ -	\$ -	\$ 290,102
Mutual funds and marketable securities:				
Fixed income	1,385,017	-	-	1,385,017
Equity	<u>4,634,680</u>	<u>-</u>	<u>-</u>	<u>4,634,680</u>
Total mutual funds and marketable securities	<u>6,019,697</u>	<u>-</u>	<u>-</u>	<u>6,019,697</u>
Total investments	<u>\$ 6,309,799</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 6,309,799</u>

<u>2022</u>				
Money market funds	\$ 250,700	\$ -	\$ -	\$ 250,700
Mutual funds and marketable securities:				
Fixed income	1,039,531	-	-	1,039,531
Equity	<u>2,705,604</u>	<u>-</u>	<u>-</u>	<u>2,705,604</u>
Total mutual funds and marketable securities	<u>3,745,135</u>	<u>-</u>	<u>-</u>	<u>3,745,135</u>
Total investments	<u>\$ 3,995,835</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,995,835</u>

Net investment return (loss) is comprised of the following for the years ending December 31:

	<u>2023</u>	<u>2022</u>
Interest and dividend income	\$ 124,487	\$ 78,332
Net realized and unrealized (loss) gains on investments reported at fair value	760,383	(702,967)
Investment fees	<u>(38,897)</u>	<u>(30,004)</u>
Net investment return (loss)	<u>\$ 845,973</u>	<u>\$ (654,639)</u>

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

8. Line of Credit

On May 7, 2020, the Organization entered into a revolving line of credit agreement with a bank, which allows for borrowings up to \$1,000,000, requiring interest only payments at an initial rate of 3%. The line of credit is collateralized by the endowment investments and was scheduled to mature on May 7, 2022. The Organization extended the line of credit to May 7, 2024; however, in January 2023, the line of credit agreement was terminated. The Organization did not draw on the line of credit in 2023 or 2022.

9. Leases

The Organization has an operating lease for an office that has an initial term of 5 years and expires in 2024. The operating lease does not contain any material restrictive covenants or residual value guarantees. The lease includes an option to renew for 5 additional years at the Organization's sole discretion, which has been reflected in the lease liability shown below. Lease expense for the years ended December 31, 2023 and 2022 was \$43,551 and \$37,319, respectively.

The maturity of the lease liability as of December 31, 2023 was as follows:

2024	\$	24,576
2025		27,034
2026		27,034
2027		27,034
2028		27,034
Thereafter		<u>18,022</u>
Total lease payments		150,734
Less imputed interest		<u>(24,569)</u>
Total		126,165
Amount due in one year		<u>17,009</u>
Total longterm	\$	<u>109,156</u>

10. Retirement Plan

The Organization has a 401(k) plan to fund retirement for its employees. The Organization matches 100% of employees' contributions up to three percent of their compensation. The Organization made contributions of \$30,577 and \$27,118 for the years ended December 31, 2023 and 2022, respectively.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

11. Endowment Investments and Spending Policies

The Organization's endowment consists of individual funds and includes both donor-restricted endowment funds and funds designated by the Board to function as endowments. Net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

State law allows the Board to appropriate as much of the net appreciation as is prudent for the uses, benefits, purposes and duration for which the endowment fund is established. The Board has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring preservation of historic dollar value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with restrictions: (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of donor-restricted endowment funds is classified as net assets with time or purpose restrictions with those amounts appropriated for expenditure by the Organization in a manner consistent with the standards prescribed by UPMIFA.

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

- Duration and preservation of the fund;
- Purposes of the donor-restricted endowment funds;
- General economic conditions;
- Possible effect of inflation and deflation;
- Expected total return from investment income and appreciation or depreciation of investments;
- Other resources of the Organization; and
- Investment policies of the Organization.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

11. Endowment Investments and Spending Policies, continued

The endowment net assets consist solely of investments. Changes in endowment net assets during the years ended December 31, 2023 and 2022 were as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Balance at December 31, 2021	\$ 3,720,378	\$ 404,411	\$ 4,124,789
Funds deposited	481,013	-	481,013
Loss on investment	<u>(609,967)</u>	<u>-</u>	<u>(609,967)</u>
Balance at December 31, 2022	3,591,424	404,411	3,995,835
Funds deposited	1,500,000	-	1,500,000
Gain on investment	<u>813,964</u>	<u>-</u>	<u>813,964</u>
Balance at December 31, 2023	<u>\$ 5,905,388</u>	<u>\$ 404,411</u>	<u>\$ 6,309,799</u>

From time-to-time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the Organization is required to retain as a fund of perpetual duration pursuant to donor stipulation or UPMIFA. There were no such deficiencies as of December 31, 2023 or December 31, 2022.

The Organization has adopted investment spending policies, approved by the Board, for endowment assets that attempt to provide a predictable stream of funding supported by its endowment while seeking to maintain the purchasing power of these endowment assets over the long-term. The Organization's spending and investment policies are aligned to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes. Each of the Organization's investments have a long-term objective to provide stability of principal and income. Each fund also has relative objectives that include generating a return in excess of the passive portfolio benchmark for each asset class, exceeding the rate of inflation, assumed to be approximately 3% over a five to ten year period, and exceeding the 50th percentile return of a universe comprised of funds or managers with similar objectives and and/or styles. The Organization targets a diversified asset allocation to achieve its long-term return objectives within prudent risk parameters.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

12. Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes as of December 31:

	<u>2023</u>	<u>2022</u>
Subject to expenditure for specified purpose:		
Restricted for program costs	\$ 188,130	\$ 575,518
Investment in perpetuity	<u>404,411</u>	<u>404,411</u>
Total net assets with restrictions	<u>\$ 592,541</u>	<u>\$ 979,929</u>

Net assets totaling \$606,986 and \$164,808 for the years ended December 31, 2023 and 2022, respectively, were released from donor restrictions by incurring expenses satisfying the restricted purpose or other events specified by the donors. All of the released assets related to grants that were restricted for program costs.

13. In-kind Contributions

The Organization received the following contributions of nonfinancial assets for the year ended December 31:

	<u>2023</u>	<u>2022</u>
Auction items	\$ 81,081	\$ 63,783
Supplies	17,219	1,959
Gift cards	280	180
Miscellaneous	<u>565</u>	<u>270</u>
Total in-kind contributions	<u>\$ 99,145</u>	<u>\$ 66,192</u>

The Organization receives items to be sold at its event auctions. Contributed auction items are valued at the gross selling price received and are recorded as in-kind contribution revenue. Contributed supplies, gift cards, and miscellaneous items received by the Organization are also recorded as in-kind contribution revenue. The Organization values these items at the wholesale prices that would be received for selling similar products.

14. Related Party Transactions

Certain members of the Board and immediate family members have provided financial support to the Organization in the form of contributions. Cash contributions and pledges totaled \$223,463 and \$190,819 for the years ended December 31, 2023 and 2022, respectively. Pledges receivable from related parties at December 31, 2023 and 2022 totaled \$112,325 and \$32,155, respectively.

GILDA'S CLUB KENTUCKIANA, INC.

Notes to the Financial Statements, continued

15. Subsequent Events

Management has evaluated subsequent events for accounting and disclosure requirements through April 22, 2024, the date that the financial statements were available to be issued.

Flooding

During January 2024, the Organization suffered two instances of flooding in their building due to a sprinkler system failure. As of April 22, 2024, the Organization has incurred \$88,276 of repairs and furniture replacement costs. As of April 22, 2024, the Organization has received \$136,150 in insurance proceeds. The Organization expects to recoup the majority of the cost of damages and repairs.

New Lease

Effective January 1, 2024, the Organization entered into a lease with the Cardinal Ritter Birthplace Foundation, Inc. to rent a location in New Albany, Indiana. The lease has a term of 36 months and a monthly cost of \$1,030. The Organization will use the new location to expand its efforts in Southern Indiana.

New Location - Related Party

During December 2023, the Organization was given the option to rent two Southern Indiana locations beginning in 2024. The first property is a home on a Board Member's property in Jeffersonville, Indiana and would cost the Organization approximately \$1,800 per month including utilities. The second property is the Cardinal Ritter House in New Albany, Indiana mentioned above. The Organization began officially renting the Cardinal Ritter location on January 1, 2024. The Organization had not yet officially started renting the Jeffersonville location as of April 22, 2024, but payments will begin effective April 1, 2024.